

1. DESCRIPTION: Bucks 85's F/F and Lights  
5 for 2 Promotion - Military

2. SPECIAL CASE CODE: 12BX F/F 12HX Lts.

3. PACKING Each case 85's F/F or Lights

FACTORS: Three comp. 20's packs and Military half cartons

(See #8 Comments)

10 packs/carton

30 cartons/6M case

4. AREAS INCLUDED - Birmingham, AL and Arizona

AREAS EXCLUDED - \_\_\_\_\_

5. INDIVIDUAL UNIT REQUIREMENTS:

QUANTITY/INDIVIDUAL DISTRIBUTION:

\_\_\_\_\_ - \_\_\_\_\_ PER X (NO. S/R) \_\_\_\_\_ = \_\_\_\_\_

\_\_\_\_\_ - \_\_\_\_\_ PER X (NO. M/R) \_\_\_\_\_ = \_\_\_\_\_

\_\_\_\_\_ - \_\_\_\_\_ PER X (NUMBER) \_\_\_\_\_ = \_\_\_\_\_

AMMS - 1,800 PER X (NUMBER) 2 = 3,600 packs

\_\_\_\_\_ - \_\_\_\_\_ PER X (NUMBER) \_\_\_\_\_ = \_\_\_\_\_

NUMBER UNITS REQUIRED FOR SHIPMENT = 3,600 packs

ADDITIONAL BACKUP = \_\_\_\_\_

TOTAL UNITS REQUIRED = 3,600 packs

6. PRODUCTION REQUIREMENTS:

	<u>12BX</u>	<u>12HX</u>
a. INDV. UNITS:	<u>1,800</u>	<u>1,800</u>
b. CASES:	<u>6</u>	<u>6</u>
c. CIGARETTES:	<u>36,000</u>	<u>36,000</u>

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7. SHIPPING SCHEDULE:

UNITS REQUIRED TO BE RECEIVED IN FIELD BY - 1/31/90

ALL AT ONCE ☒ PHASED DELIVERY ☐

SHIP EACH AMMS 6 CASES (3 CASES F/F AND 3 CASES LTS.) PRODUCT  
MUST ARRIVE AT THE P.O.S. ADDRESSES BY THE DATE ASSIGNED HERE.

8. COMMENTS - SPECIAL INSTRUCTIONS:

CIGARETTES AND MILITARY HALF CARTONS WILL BE SHIPPED  
SEPARATELY.

REQUESTED BY Brand DATE 11/01/89

APPROVED BY D. L. Smith DATE 11/14/89

REVISION #1 DATE

REVISION #2 DATE

ACCEPTED BY DATE

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